



AN AFFILIATE OF THE NATIONAL MINORITY SUPPLIER DEVELOPMENT COUNCIL

CERTIFY. DEVELOP. CONNECT. ADVOCATE.

2126 NORTH MERIDIAN STREET
INDIANAPOLIS, IN 46202
317.923.2110

317 N. 11TH STREET, SUITE 502
ST. LOUIS, MO 63101

WWW.MIDSTATESMSDC.ORG

About the Mid-States MSDC

Founded in 1976, the Mid-States Minority Supplier Development Council (Mid-States MSDC), formerly the Indiana Minority Supplier Development Council and one of 24 affiliates of the National Minority Supplier Development Council (NMSDC), is a corporate membership organization comprised of and representing more than 130 of Central Illinois, Indiana, Eastern Missouri and the world's top businesses who are committed to doing business with certified Minority Business Enterprises (MBEs) and to continuously develop a qualified and diverse supplier base. Throughout Mid-States MSDC's 38 year history, we have facilitated billions in purchases of goods and services from the minority business community by America's major corporations. The Mid-States MSDC is supported by corporate membership dues/contributions and by funding from the NMSDC. The Council works closely with other organizations serving the needs of the majority and the minority business community.

The Mid-States MSDC works in cooperation with the national network to bring about the development of a sound economic base within the minority business community, and to provide corporate members with an expanded base of qualified, competitive suppliers. Many activities and programs of the Council are designed to bring buyers and sellers together to discuss business problems and share knowledge.

Belonging to the Mid-States MSDC is good for your business because a sound minority purchasing program increases the quality of your organization's supplier base. It is good for the local economy because increased purchasing power results from increased employment in the minority sector and this helps Central Illinois, Indiana and Eastern Missouri business as a whole. Transacting business with minority companies improves the nation's economy in the same way it benefits the local economy.

Corporate Membership

Corporate members of the Mid-States MSDC are corporations that support the mission of the Council and have active minority purchasing programs. Each corporate member appoints (in writing) a principal representative to act for the members in connection with Council activities. Corporate members have full voting rights in the Mid-States MSDC.

Traditionally, the appointed representatives are members of the corporate purchasing departments; however, any employee of a corporate member may attend Mid-States MSDC programs, seminars, trade fairs, etc.

The Mid-States MSDC offers the following services to corporate members:

- Detailed listing of qualified minority suppliers
- Access to other regional council MBEs
- Maintains ongoing communication with other regional councils to provide member companies information on potential suppliers in specific geographic areas.
- Conducts buyer training programs designed to expose buyers problems experienced by

minority businesses.

- Access to instant information. This provides members with fast information on minority-owned businesses. The full-time staff and office give out information on Mid-States MSDC activities, membership policies, directory and newsletter information, minority vendor information, and educational/training programs.
- Provides effective forums for bringing buyers and suppliers together for one-on-one business discussions.
- Works closely with member corporations in developing all aspects of their minority purchasing program.
- Resources other minority assistance organizations to meet the needs of minority firms working with member companies. The Mid-States MSDC staff is aware of individual and organizational resources and can call upon these resources for assistance as needed.
- Gives minority firms the tools and know-how to improve the probability of business success through sales training, specific employee skill training, etc.

Local Corporate Member Dues Structure

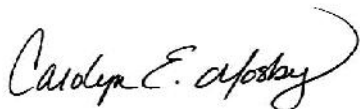
Mid-States MSDC Local Corporate Member Dues					
Employees/Dues					
Non-Profits	<500 Employees	500-1,000 Employees	1,001 – 5,000 Employees	5,001-10,000 Employees	10,001 + Employees
\$1,500	\$2,500	\$2,700	\$3,000	\$3,200	\$3,500

Certified Minority Suppliers

Certified minority suppliers of the Council are corporations, partnerships, or proprietorships which support the mission of the Council, require assistance in the marketing and sale of their goods and services, and meet the minority status and ownership criteria established by NMSDC.

Thank you for your interest in the Mid-States MSDC and we look forward to working with you.

Sincerely,



Carolyn E. Mosby
President & CEO



Rhonda Carter Adams
Executive Director,
Central Illinois/Eastern Missouri

Please complete all information and as you would like for it to appear in Mid-States MSDC publications, mailings and official documents

CORPORATE MEMBERSHIP APPLICATION		
MAIN CONTACT INFORMATION		
Principal Representative's Name:		
Title:	Company Name:	
Address:		
City:	State:	ZIP Code:
Mailing Address:		
City:	State:	ZIP Code:
Phone:	Fax:	Email:
ADDITIONAL CONTACTS		
Name:		
Title:	Company Name:	
Address:		
City:	State:	ZIP Code:
Phone:	Fax:	Email:
Name:		
Title:	Company Name:	
Address:		
City:	State:	ZIP Code:
Phone:	Fax:	Email:
COMPANY INFORMATION		
Please provide a detailed description of your company and the products and services provided:		
Please list products and services that your company typically purchases:		
Would you be interested in serving on an Mid-States MSDC committee or hosting a Mid-States MSDC meeting or event?		

CORPORATE MEMBERSHIP APPLICATION

ANNUAL DUES INFORMATION

Corporate members pay annual dues in an amount reflected in the table below. Payment can be made via check or credit card. Checks should be made payable to: Mid-States Minority Supplier Development Council.

Mid-States MSDC Local Corporate Member Dues					
Employees/Dues					
Non-Profits	<500 Employees	500-1,000 Employees	1,001 – 5,000 Employees	5,001-10,000 Employees	10,001 + Employees
\$1,500	\$2,500	\$2,700	\$3,000	\$3,200	\$3,500

_____ Enclosed is a check for \$_____

_____ I authorize Mid-States MSDC to charge my (VISA) (MasterCard) (AMEX) in the amount of \$_____

Credit Card Number:	CVV:	Expiration Date:
Authorized Signature:		Date:

CORPORATE MEMBERSHIP CRITERIA

On July 3, 1980, the Mid-States MSDC Board of Directors approved the bylaws containing the following criteria for Corporate membership in the Mid-States Minority Supplier Development Council:

Corporate Membership

Corporate membership shall include those persons, firms, corporations, or divisions, thereof, which from time to time shall represent interests that shall purchase goods and services from minority businesses. Members shall:

1. Attend the meetings of the Mid-States MSDC on a regular basis.
2. Participate in the activities of the Mid-States MSDC. Participation shall include, but is not limited to, service on standing committees, assistance with special projects of the Council, and furtherance of the goals of the Mid-States MSDC for planned minority purchases.
3. Prepare and submit periodic amounts and actual dollar amounts of purchases made by such entities from minority suppliers.
4. Designate from time to time, in writing, a representative who may act for and on behalf of such entity in connections with the affairs of the Mid-States MSDC.
5. Pay annual dues, fees, or assessments as may be from time to time determined by the board of directors of the Mid-States MSDC.

My company believes that private enterprise must make a commitment to the mutual benefit of minority and corporate business. I affirm that I am duly authorized by my company to commit to the payment of dues and the general support of the Mid-States MSDC as pledged herein.

Signature _____

Name Printed _____

Date _____

Please return this application to:

2126 North Meridian Street Indianapolis, IN 46202 Phone: (317) 923-2110 Fax: (317) 923-2204 www.midstatesmsdc.org	Mid-States Minority Supplier Development Council OR	317 N. 11 th Street, Suite 502 St. Louis, MO 63101
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